

## ハイジトロン社トライボスコープ製品の取扱変更のご挨拶

清秋の候、皆様方におかれましては益々ご清栄のことと、お喜び申し上げます。  
平素は格別のご高配を賜り、厚く御礼申し上げます。

さて当社は、二〇〇八年二月より、ハイジトロン社の全製品を取扱っておりますが、二〇一一年一月一日をもちまして、トライボスコープの販売、部品供給、メンテナンスサービスを含む営業活動をアルファサイエンス株式会社が対応することになりました。トライボスコープを除く全てのハイジトロン社製品につきましては、従来通り当社で取扱いをしております。

今後ともご高配を賜りますよう、よろしくお願い致します。

二〇一二年一月一日

オミクロン ナノテクノロジー ジャパン株式会社

代表取締役社長 大岩 烈

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Dear Customer,

Hysitron has been serving the nanomechanical community in Japan since 1996. Since 2008, Hysitron has worked successfully with Omicron NanoTechnology Japan for the sales and support of our nanomechanical testing instruments in Japan. Omicron has done an outstanding job for Hysitron and has an excellent staff of technical sales and laboratory scientists.

Since Hysitron began working with Omicron NanoTechnology Japan, our global product offerings have expanded significantly to meet the changing needs of the growing world-wide nanomechanical testing community. Hysitron's mission is to provide the highest level of product support to our customers. Omicron is our advanced distributor and technical partner in Japan. The increased diversity of our customer's applications and Hysitron's product line requires us to expand our relationship with Omicron and have them focus on the expansion of our core platform and other product lines.

To better serve Hysitron's Triboscope product line for the AFM, as of 2011/10/1, will be sold and serviced by Alpha Science Inc. If you have not already heard from them, you should soon receive a letter of greeting from Alpha Science Inc. Alpha will only represent the Triboscope line in Japan. All other Hysitron lines will be represented by Omicron.

Additionally, Hysitron has added a nano-mechanical test scientist (Phd), Naoki Fujisawa, who is based out of our office in Nagoya, to help support Omicron, Alpha, and our overall customer base in Japan. He can be contacted through our channel partners in Japan.

We apologize for any confusion that may have arisen during this strategic change, but we are confident that this reorganization will result in a higher level of service for our customers. We look forward to working with both Alpha Science Inc., and Omicron NanoTechnology Japan to continue providing nanomechanical testing solutions for our valued customers in Japan.

Sincerely,

Dan Carlson

Vice President, Sales, Marketing, and Business Development

Hysitron Incorporated